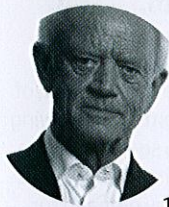


**60 Bianca Ladow, executive director, Earlcrown**  
Born in Johannesburg, Ladow completed a masters in valuation and law before Earlcrown was formed by a group of wealthy investors led by her father. The group spotted a gap in the central London market for luxury, fully furnished homes for a cash-rich, time-poor clientele. Last summer Ladow told *Property Week* Earlcrown had £200m to spend on central London development sites. However, she also wants to branch out into hotels and even yachts.



**61 Klas Nilsson, co-founder, Northacre**

Architect Nilsson turned developer in 1977, and founded

Northacre with John Hunter in 1989 (see 25). The company started with small prime projects in Kensington and Chelsea and has since moved on to the superprime Lancasters joint venture in London's Bayswater, which helped to bail out Minerva during the downturn.

**62 Roger Southam, chairman, Chainbow**

Chainbow's flamboyant chairman set up the management company in 1989, since when it has become renowned as a voice for unified leaseholders and residents associations.



Golf-mad Southam was recently asked to "give up driving for six months at the request of a magistrate" and now makes his way to the course using Eye Candy Caddies ("look them up").

**63 Tom Eshelby, residential sales and acquisitions director, Land Securities**

Land Securities has been investing in London since 1944 and now owns more than 9.5m sq ft of space throughout the city. Not usually famed for its involvement in residential, LandSecs has tasked Eshelby with growing its presence in the sector.

**64 Mark Pears, chief executive, William Pears Group**

Pears has been chief executive of William Pears Group since 1984. Educated at City of London School and Harvard Business School, he is listed at Companies House as director of 212 separate entities. William Pears Group owns several thousand homes, mainly in London and the south.

**65 David Barnett, chief executive, Londonewcastle**

The chief executive of trendy London developer Londonewcastle, David Barnett has spent the past 15 years shaping the company he founded alongside partners Simon Berg and Robert Soning. Back then, it specialised in converting offices to flats. Now, it has just secured backing from UK and European Investments.

**66 Simon Stone, director of national development, Savills**

Stone joined Savills in 1992 and works as a director in the central London team. Specialising in mixed use, his proudest moments are advising the Candys and Exemplar on the Middlesex Hospital scheme and Development Securities at Paddington Central.

**67 Philip Leech, chief executive, Terrace Hill**

The Terrace Hill chief executive joined the company in 1993 before taking the helm in 2005. Leech is in charge of a 2,000 unit-strong residential investment portfolio.



**68 Sir Terry Farrell, founder of Farrells**

Architect Farrell was born in Manchester but grew up in Newcastle Upon Tyne, where he went to university. Some of his best-known work includes the M16 headquarters at Vauxhall, PWC's Embankment Place office at Charing Cross and the Deep sub-marium in Hull. Capital & Counties has commissioned Farrell to replace Earl's Court with 77 acres of housing, shops and office space.

**69 Giles Mackay, chief executive, Assettrust Housing**

Assettrust's founder runs a social housing business that does not require a grant and turns a profit. It buys affordable housing units, makes agreements with housing associations and creates cashflow, before selling them to investors but maintaining the management. Mackay also established online residential valuation website Hometrack, which serves 90% of UK mortgage lenders.



**70 Neil Fitzsimmons, chief executive, Gladedale**

Fitzsimmons joined the industry from the accountancy profession in 1986, and was formerly CEO and finance director at Redrow. Since 2008, he has been a director of the Home Builders Federation. He became Gladedale CEO in June 2010.



**71 Philippe Starck, co-founder Yoo**

Product designer Starck's career skyrocketed when he was asked to design the interior for the private apartments of the French president in 1982. Co-founder of Yoo, Starck recently said he endeavoured to "make his work a political and civic act" which he accomplishes with "love, poetry and humour". Yoo has designed more than 10,000 homes in 27 cities.

**72 Nigel Franklin, joint managing director, Muse Developments**

Franklin heads Muse's residential arm. The mixed-use developer expanded into the residential sector eight years ago, and housing now accounts for more than 30% of its portfolio. Franklin is chairman of ISIS Waterside Regeneration – a Muse, British Waterways and Aviva joint venture.



**73 Richard Donnell, director of research, Hometrack**

The estate management graduate joined Savills in 1994 as a research analyst. In 1999 he became a director at Savills and in 2000 headed the residential research team. In 2005, he was appointed director of research of residential valuation site Hometrack.

**74 Adrian Wyatt, chief executive, Quintain**

Watching whales off the Alaskan coast in 2003 was a Damascene moment for Wyatt: partly for the beauty of the scene and partly his disgust as a plastic crate floated past. The acolyte of sustainability started a joint venture in 2005 with Bioregional in Brighton that proved that sustainable housing development need not break the bank. This will continue at Quintain's giant Wembley and Greenwich schemes, which together will provide 16,800 homes.

**75 Rupert Sebag-Montefiore, chairman, Savills Residential UK**

As chief executive of the residential division, Sebag-Montefiore is the man in charge of the division that forms a core part of Savills' future profits. And all this having started out in 1980 working in the firm's office in Wimbourne.

